These 117 startups have been selected for their hyper-growth, within the Digital, Industry and HealthTech sectors, all over the country, by the Pass French Tech Program.

This program is led by the French government and public partners, and implemented in the French Tech Metropolitan Areas by 14 local business operators.

These stakeholders foster business development and competitiveness, and solve the issues related to the startups' hyper-growth.



**PARTNERS** 













ASSOCIATED MEMBER







## FRANCE'S HYPER-GROWTH STARTUPS

Selected within the Pass French Tech Program #2015 #2016 #2017





For some years now, the French Tech ecosystem has seen a spectacular growth, driven by a new generation of entrepreneurs, investors, engineers and other talented people. The number of startups is exploding, fundraisings are exponential, and the number of international market leaders is growing.

This vibrant ecosystem is called "La French Tech", a movement for entrepreneurs and by entrepreneurs, backed by the French Tech Initiative, an innovative public policy by the French Government in 2013. The French Tech Initiative is boosting this collective dynamic, and its actions have taken part in establishing this ecosystem within French economic landscape. Startups are now considered serious players, that create economic value and inspire innovation.



@lafrenchtech #FrenchTech

## The next big thing is France"

**John T. Chambers,** Executive Chairman, Cisco

"France is home to some of the most innovative technology companies in the world."

Sheryl Sandberg,

chief operating officer of Facebook, 2017

"A new wave of French startups are changing France's economy and the way we do things."

**Guillaume Princen**,

director of France and Southern Europe of Skype, 2017

## FRANCE'S HYPER-GROWTH STARTUPS

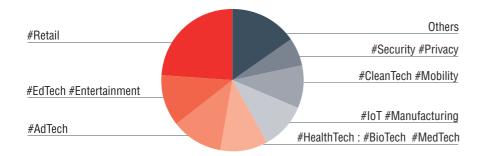
Selected within the Pass French Tech Program\*

#2015 #2016 #2017

117

HYPER-GROWTH
STARTUPS

## Top sectors of France's hyper-growth startups



**VC FUNDS RAISED** 

TURNOVER GROWTH

**€616.36**M

TOTAL FUNDS RAISED BY 89 FRENCH TECH STARTUPS +167%

**OF TURNOVER GROWTH** 



EXPANDING IN
44 COUNTRIES AROUND THE WORLD







<sup>\*</sup> The Pass French Tech Program supports startups and solves the issues related to their hyper-growth.

## FRANCE'S HYPER-GROWTH STARTUPS

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DEDIENNE SANTÉ VISIOMED

BIOTECH

STAGE 1 Revenue between €100k and €3l
STAGE 2 Revenue between €3M and €10N
STAGE 3  Royanua batwoon £10M and £50



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STAGE 1

Revenue between €100k and €3M

STAGE 2

Revenue between €3M and €10M

STAGE 3

Revenue between €10M and €50M

1001PHARMACIES.COM
Enova Santé
2011
cédric o'neill
founder







ADOTMOB
2014
YANNIS YAHIAOUI
THOMAS ZAEPFFEL
CO-FOUNDERS



1001Pharmacies.com is a marketplace dedicated to the online sale of health / beauty products. We are intermediaries between Internet users and French pharmacies for online sales.

## SECTOR

## Retail

## **COMPANY EMPLOYEES**

28

## ESTABLISHED IN

France

## DESIRED EXPANSION

China

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

## WEBSITE

www.1001pharmacies.com



Adotmob is an innovative startup which has developed a technology suite to deliver advertising campaigns via programmes on mobiles (display, rich media, video, native) on behalf of advertisers and media agencies using tailor-made clusters of audiences, proprietary algorithms and interactive and dynamic formats.

## SECTOR

Advertising

## **COMPANY EMPLOYEES**

45

## **ESTABLISHED IN**

France, United Kingdom, USA

## **EXPANDING TO**

Europe, North America

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.adotmob.com

ADVALO
2013

DAVID LE DOUARIN
OLIVIER MARC
CO-FOUNDERS







ADVEEZ
2011
KARIM BEN DHIA
FOUNDER



Advalo drives more revenue for retailers by transforming how they engage their customers throughout their lifecycle. By leveraging all their marketing data, Advalo allows the retailers to adapt to the unique life stages and behaviors of individual consumers and engage with them in a way that is individually effective.

## SECTOR

## Retail

## **COMPANY EMPLOYEES**

27

## **ESTABLISHED IN**

France

## **DESIRED EXPANSION**

USA, UK, Germany

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Rennes

WEBSITE

www.advalo.com



ADVEEZ delivers hardware, platforms and analytics for advanced monitoring of assets and users.

## SECTOR

IT / HealthTech

## COMPANY EMPLOYEES

33

## ESTABLISHED IN

France, USA

## DESIRED EXPANSION

Canada

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Toulouse French Tech

## WEBSITE

www.adveez.fr

AKENEQ FRÉDÉRIC DE GOMBERT **BENOÎT JACQUEMONT NICOLAS DUPONT YOAV KUTNER CO-FOUNDERS** 















**ALKEMICS** 2011 **ANTOINE DURIEUX ANTOINE PERRIN BENOÎT PORTOLEAU-BALLOY CO-FOUNDERS** 



Akeneo improves daily life for thousands of retailers both on- and off-line helping them to take care of their product information. Built on an open-source model, the Akeneo PIM - Product Information Management - solution has allowed companies to improve their retail conversion, increase productivity and offer their customers a remarkable user experience.

Adtech / Marketing

## **COMPANY EMPLOYEES**

42

## **ESTABLISHED IN**

France, Germany, USA

## DESIRED EXPANSION

France, Germany, USA

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Nantes Tech

## WEBSITE

www.akeneo.com

## **ALKEMICS**

Alkemics offers to brands and distributors of staple items the first digital collaboration platform which allows them to adapt their activities to consumer behaviour across channels. A dedicated platform for product information, the company's own Product Stream simplifies centralisation, structuring and sharing of product content between manufacturers and distributors.

## SECTOR

Adtech/Marketing

## **COMPANY EMPLOYEES**

30

## **ESTABLISHED IN**

France, Germany, Spain, United Kingdom, USA

## **DESIRED EXPANSION**

Spain, Germany, United Kingdom, USA,

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.alkemics.com/fr/

APIZEE
2013
MICHEL LHOSTIS
FRÉDÉRIC LUART
CO-FOUNDERS









ARTEFACT
2013
VINCENT LUCIANI
GUILLAUME DE ROQUEMAUREL
PHILIPPE ROLET
CO-FOUNDERS





Apizee SaaS platform enables easy roll-out of real-time customer engagement, visual assistance, telemedicine and enterprise collaboration services. Based on WebRTC, a disrupting telecom technology that provides a friction-less web-based video experience, Apizee solutions and APIs are leveraged by industry and software players such as Crédit Agricole, Safran, Enedis, ExxonMobil, Barclays and Renault.

### SFCTOF

HealthTech / EdTech - Entertainment / FinTech / Security - Privacy / Retail

## **COMPANY EMPLOYEES**

21

## **ESTABLISHED IN**

France, Italy, Belgium

## **DESIRED EXPANSION**

Europe

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Brest+

## WEBSITE

www.apizee.com

## **ARTEFACT**

Artefact is the digital one-stop shop blending consultants, techies and creatives around one shared purpose: guiding brands into the AI era. From strategy to ops and delivery, we help you grow the 21st century way.

### SECIUK

Data / IA / Adtech / Marketing / Digital Marketing

## **COMPANY EMPLOYEES**

120

## **FSTABLISHED IN**

France

## DESIRED EXPANSION

Spain, Germany, UK, Italy

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

## WEBSITE

www.artefact.is

# ATTESTATION LÉGALE ALG 2010 RENAUD SORNIN BERTRAND LAFFAY FRÉDÉRIC JULIEN

**CO-FOUNDERS** 









AUDIOGAMING 2009 AMAURY LA BURTHE FOUNDER



For an all-inclusive price of €24.50 per month, ALG manages the administrative caseload of businesses and distributes it securely to all public and private clients. Having brought together the leaders in the public buildings and works and property sectors, ALG has diversified into numerous sectors and is beginning to expand internationally. Almost 11,000 customer businesses have chosen simplicity by joining the Attestation Legale network.

## SECTOR

## Digital

## **COMPANY EMPLOYEES**

49

## **ESTABLISHED IN**

France

## DESIRED EXPANSION

Germany, Spain

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lyon French Tech

## WEBSITE

www.attestationlegale.fr

## AudioGaming

NATURAL BORN INTERACTIVE

Under its LeSound brand, AudioGaming is developing real-time audio synthesis algorithms: in the same way as synthesised images save time and allow limitless creativity, synthesised sounds can generate an infinite number from the most realistic to the most creative, removing the current long, costly and complex limits on production.

## SECTOR

Videogames

## COMPANY EMPLOYEES

10

## ESTABLISHED IN

France, United Kingdom

## **DESIRED EXPANSION**

North America

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Toulouse

## WEBSITE

www.audiogaming.net www.lesound.io www.novelab.net

## AVIS VÉRIFIÉS Net reviews 2012

OLIVIER MOUILLET
LAURENT ABISSET
TOM BRAMI
CO-FOUNDERS









## BUREAUX A PARTAGER 2012 CLÉMENT ALTERESCO FOUNDER



Net Reviews created a trustworthy and independent web solution, "verified-reviews.com" in US; "opiniones-verificadas.com" in Spain; "avis-verifies.com" in France etc. enabling online retailers to collect and display genuine customer reviews. The solution increases e-buyers trust and improves online retailers quality and visibility, therefore fostering online sales growth.

### SECTOR

Retail / Data / IA

## COMPANY EMPLOYEES

55

## **ESTABLISHED IN**

Europe, USA, Latin America

## DESIRED EXPANSION

Russia, India, China

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

## WEBSITES

www.verified-reviews.com www.avis-verifies.com



BAP's mission is to connect professionals seeking to share their office space. The leader in the French market sharing economy, and a rising power in the U.S (Share Your Office), BAP seeks to launch a new way of working which, beyond optimizing finances, will energize the workplace.

## SECTOR

Market Place

## **COMPANY EMPLOYEES**

45

## **ESTABLISHED IN**

France, USA

## **DESIRED EXPANSION**

United Kingdom, Spain

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

## WEBSITE

www.bureauxapartager.com

## CAPTAIN CONTRAT

PHILIPPE WAGNER
MAXIME WAGNER
CO-FOUNDERS









## CLIC EMOTION 2014 BRUNO RIPOLL MICHEL DUCOS CO-FOUNDERS



Captain Contrat is a legal platform for SMBs based on a high performing lawyers' marketplace. We built innovation digital tools for lawyers to help them being more productive and affordable for SMBs.

## SECTOR

LegalTech

## COMPANY EMPLOYEES

33

## ESTABLISHED IN

France

## DESIRED EXPANSION

Belgium, Switzerland (2017), Germany, Spain, Italy (2018)

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

## WEBSITE

www.captaincontrat.com



We are innovative product and software designers dedicated to the world of event and leisure by the mean of photography.

Our expertise in the field of photography allows us to anticipate our customers needs as the market evolves. Our products are primarily functional, self-service and interactive terminals, and concepts that meets a new customers demand.

## SECTUR

EdTech - Entertainment

## **COMPANY EMPLOYEES**

9

## ESTABLISHED IN

France, Switzerland, Spain

## DESIRED EXPANSION

Spain, Belgium, Luxembourg, Germany

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Montpellier

## WEBSITE

www.clic-emotion.com

## **CLIC2BUY FRANCK IBLED GUILLAUME FRAYBIN GUIREC TIBERGHIEN CO-FOUNDERS**











Clic2Buy enables brands to add a "Buy Now" button on all its communication, redirecting to the retailers selling the products. It allows brands to have E-commerce features with minimum constraints.

Used by L'Oréal, Unilever, Pepsico, TCL, P&G among 430 brands.

Retail / AdTech

## **COMPANY EMPLOYEES**

16

## **ESTABLISHED IN**

France

## DESIRED EXPANSION

United Kingdom, Germany, USA, Spain

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lille's French Tech

## WEBSITE

www.clic2buy.com





## **COOPTALIS** 2012 **GILLES LECHANTRE OLIVIER DESURMONT CO-FOUNDERS**



Cooptalis assists companies with their talent acquisitions and candidates with their mobility projects, all around the world.

## SECTOR

HR

## **COMPANY EMPLOYEES**

290

## **ESTABLISHED IN**

France, Morocco

## DESIRED EXPANSION

Vietnam, Tunisia (2017), Italy, Germany, Dubai, Tunisia, Mauritia, Vietnam

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lille's French Tech

## WEBSITE

www.cooptalis.com

CRITIZR
2012
NICOLAS HAMMER
THIBAULT CARLIER
CO-FOUNDERS









CYBELANGEL
2013
ERWAN KERAUDY
MATTHIEU FINIASZ
STEVAN KERAUDY
CO-FOUNDERS



Critizr facilitates consumer interaction with brands by pointing customers to the right contacts and by providing subscriber companies with a personalised approach to customer relations.

## SECIUN

Software / Marketing

## **COMPANY EMPLOYEES**

19

## ESTABLISHED IN

France

## DESIRED EXPANSION

Germany, Spain

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lille's French Tech

## WEBSITE

www.critizr.com



A complete package for large European companies to detect data leakage onto the Internet. CybelAngel has developed a search engine on the Dark Web and the Internet of Things. The company monitors these areas at high frequency in order to alert customers of any data leakage as soon as possible.

## SECTOR

Cybersecurity

## **COMPANY EMPLOYEES**

27

## **ESTABLISHED IN**

France, Luxembourg

## **DESIRED EXPANSION**

Germany, Benelux, United Kingdom

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.cybelangel.com

DEVATICS
2010
ROMULUS GRIGORAS
BENOÎT BACCOT
VINCENT CHARVILLAT
CO-FOUNDERS









DIGITEMIS
2014
LUDOVIC DE CARCOUÊT
FOUNDER



Devatics edits a software suite designed to optimise cross-channel retail. Its solutions highlight each product in the search for the individual buyer and provide a seamless customer experience. The result: an instantaneous and drastic improvement in product availability, an average increase in web turnover of 20%.

## SECTOR

SaaS

COMPANY EMPLOYEES

32

ESTABLISHED IN

France, United Kingdom

DESIRED EXPANSION

Europe

REVENUE BETWEEN €100K AND €3M

FRENCH TECH METROPOLITAN AREA

French Tech Toulouse

WEBSITE

www.devatics.com



Cybersecurity services and tool to help corporates to secure Information Technology and protect privacy.

### SECTOR

IoT - Manufacturing / Security - Privacy

COMPANY EMPLOYEES

18

ESTABLISHED IN

France

**DESIRED EXPANSION** 

Germany, Europe

REVENUE BETWEEN €100K AND €3M

FRENCH TECH METROPOLITAN AREA

Nantes Tech

WEBSITE

www.digitemis.com

## DOLMEN TECHNOLOGIES

2011

DAVID GODEST

FOUNDER





EASYRECRUE
2013
MICKAËL CABROL
FOUNDER



Dolmen Technologies sell solutions for creating customer relations and managing digital communication for retail (stores, shopping malls, etc.) or visitor sites (exhibitions, museums, etc.). They provide all retailers with customer marketing solutions which facilitate local and digital customer relations.

### SFCTOR

Adtech/Marketing

## **COMPANY EMPLOYEES**

43

## ESTABLISHED IN

France

## **DESIRED EXPANSION**

Germany, Spain, Italy, United Kingdom

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Rennes St-Malo

## WEBSITE

www.dolmen-tech.com

## EASY REC RUE

The European leader in live and pre-recorded video interviewing, EASYRECRUE develops and markets innovative Software-as-a-Service recruitment solutions. Our teams support HR users with their recruitment issues and setting up innovative projects on a daily basis.

We are currently working with over 350 customers in Europe, including Valeo, AccorHotels, Carrefour and Voyage-privée.com.

## SECTOR

HR

## **COMPANY EMPLOYEES**

38

## ESTABLISHED IN

France, Spain, Italy, Belgium, UK

## **DESIRED EXPANSION**

Germany, Switzerland

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

## WEBSITE

www.easyrecrue.com

## EPACK HYGIÈNE CHR Digital 2012

YVES RALLON RÉGIS FILIPE CO-FOUNDERS









FAMOCO
2010
LIONEL BARABAN
NICOLAS BERBIGIER
CO-FOUNDERS



ePack Hygiène is the first touch-based solution specifically for professionals in the food industry, designed to simplify the HACCP procedure. It also allows the compulsory registrations involved in the *Plan de Maîtrise Sanitaire* (food safety management system) (PMS) to be done in a few minutes each day.

## SECTOR

ΙT

## COMPANY EMPLOYEES

30

## **ESTABLISHED IN**

France

## DESIRED EXPANSION

United Arab Emirates, USA, North Africa

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Brest+

## WEBSITE

www.epack-hygiene.fr



FAMOCO is the leader in Android professional terminals. FAMOCO was created in 2010 and is designed for markets in transport, payment, logistics, access control and equipment for field workers. Thanks to its range of secure and remotely administered terminals, the company has developed the first Android-based solution which can be adapted to all markets and requirements.

## SECTOR

Hardware

## **COMPANY EMPLOYEES**

25

## ESTABLISHED IN

France, Belgium, India, Hong-Kong

## **DESIRED EXPANSION**

USA, Middle East, Africa, Asia

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.famoco.com

## HOBBYNOTE

2013
NICOLAS BLONDEL
PIERRE BERGHOF
CO-FOUNDERS









2011

DANIEL REZLAN

DANIEL BENABOU

CO-FOUNDERS



Hobbynote mainly works in consulting and setting up projects and events on social networks, which means creating products or bringing in services to digitalise company clients' various events.

### SFCTOR

Adtech / Marketing

## **COMPANY EMPLOYEES**

17

## ESTABLISHED IN

France

## DESIRED EXPANSION

United Kingdom, United States (North and South America)

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lille's French Tech

## WEBSITE

www.hobbynote.com



Is a cyber security company which develops an audit and real time protection solution to guarantee at all times the comprehensive security of companies' sensitive email accounts (for senior staff, management, VIPs, etc.).

## SECTOR

Cybersecurity

## **COMPANY EMPLOYEES**

10

## ESTABLISHED IN

France, Benelux, USA

## **DESIRED EXPANSION**

Germany, United Kingdom, USA

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.idecsi.com

# 2011 JÉRÔME DILOUYA ANTOINE VALAT BENJAMIN RYZMAN CO-FOUNDERS









## INVIBES ADVERTISING

2011
NICOLAS POLLET
FOUNDER



InterCloud, the pioneer platform providing private connectivity to the cloud, restores companies' control over their hosted applications. The InterCloud private connectivity platform allows companies to meet the challenges of security, performance and flexibility linked to migrating resources to the public cloud, and in that way achieve their digital transformation strategy.

### SECTOR

Telecommunications

## COMPANY EMPLOYEES

33

## ESTABLISHED IN

France, Spain

## **DESIRED EXPANSION**

Germany, Belgium, United Kingdom, China, Hong-Kong, Singapore, Middle East

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.intercloud.com



Invibes advertising is a group which develops solutions enabling advertisers to promote their brand image on the Internet by capturing the interest of surfers. Like the advertising in the newsfeed on social networks (Facebook in particular), Invibes advertising offers the same type of format on media sites.

### SECTOR

Adtech / Marketing

## **COMPANY EMPLOYEES**

12

## **ESTABLISHED IN**

France, USA

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.invibes.com

## PROTEGO 2009 Ludovic Boyer FOUNDER







ISOTROPIX
2011
SAM ASSADIAN
SÉBASTIEN GUICHOU
CO-FOUNDERS



iProtego, a digital identity protection agency established in 2009, monitors, restores and protects the reputation of natural or legal persons. Osculteo.com is the first dedicated public platform for the protection of web users' digital identity which enables them to monitor and protect their reputation and their private life.

## SECTOR

E-reputation / Management

## **COMPANY EMPLOYEES**

12

## ESTABLISHED IN

France

## DESIRED EXPANSION

Canada, USA

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

## WEBSITE

www.iprotego.com www.osculteo.com

## isotropix #Wel oveVFX

Isotropix develops Clarisse, an innovative 3D graphics software dedicated to render high-end images for feature films and TV. Clarisse revolutionary paradigm shift increases productivity by 10 allowing CG artists to work interactively on their final images with an unprecedented level of detail!

## SECTOR

EdTech - Entertainment

## **COMPANY EMPLOYEES**

38

## ESTABLISHED IN

France, USA

## **DESIRED EXPANSION**

Canada, United Kingdom, Singapore, Japan

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

## WEBSITE

www.isotropix.com

## LEGALSTART YOIAW 2013 TIMOTHÉE RAMBAUD PIERRE AÏDAN STÉPHANE LE VIET

**CO-FOUNDERS** 











LEMON WAY
2007
DAMIEN GUERMONPREZ
SÉBASTIEN BURLET
CO-FOUNDERS



Simplifying legal and administrative procedures for business people and VSB/SMEs by offering the first 100% online platform for legal services.

## SECTOR

Application software

## COMPANY EMPLOYEES

24

## **ESTABLISHED IN**

France

## **DESIRED EXPANSION**

International launch starting from 2018

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.legalstart.fr



## LEMONWAY

Through its API, Lemon Way offers you state-of-the-art payment technology. Beyond their technological expertise, Lemon Way also offers a multitude of complementary regulation and management services. 3 million customer accounts opened in Europe via 1,000 platforms.

## SECTOR

FinTech

## **COMPANY EMPLOYEES**

80

## ESTABLISHED IN

France, United Kingdom, Senegal

## **DESIRED EXPANSION**

Europe, Africa, Asia, America

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

## WEBSITE

lemonway.fr

## MAPPING CONTROL

2006

DANIEL VASSALLUCCI
FOUNDER





## MAZEBERRY 2011 THIBAUT LEMAY FOUNDER



Specialising in connected vehicles, Mapping Control offers businesses and local authorities on-board telematics services which enable them to generate real and lasting savings on vehicle fleets. Services are modular and evolving: geolocalisation, mobility, fleet management, private life management, analysis of driving, car sharing, data protection and exchange.

## SECTOR

**Telematics** 

## **COMPANY EMPLOYEES**

16

## **ESTABLISHED IN**

France, Morocco

## DESIRED EXPANSION

Europe

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

## WEBSITE

www.mappingcontrol.com



Mazeberry is a technology company that provides web advertisers with a total control over their marketing spend. Founded in 2011, the company has since then received many awards distinguishing its R&D efforts towards building its innovative eponymous solution: the Mazeberry Solution.

## SECTOR

Retail

## **COMPANY EMPLOYEES**

30

## ESTABLISHED IN

France, United Kingdom

## **DESIRED EXPANSION**

Spain, Germany

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lille's French Tech

## WEBSITE

www.mazeberry.com

## MONSIEURTSHIRT.COM MADAMETSHIRT.COM BEBETSHIRT.COM

ARNAUD PÉRÉ VINCENT PÉRÉ SIMON CAGNA CO-FOUNDERS











MORNING
2011
TIMOTHÉE DUMAIN
VALENTIN FAMOSE
CO-FOUNDERS

## MONSIEUR **TSHIRT**

Online sales of printed t-shirts and graphic accessories with A to Z control of the chain, from creating the visual to the manufacture of the finished product and direct sale to the end customer.

## SECTOR

E-commerce

## COMPANY EMPLOYEES

12

## ESTABLISHED IN

France

## **DESIRED EXPANSION**

English-speaking countries, with a testing phase in 3 countries in 2017

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Bordeaux French Tech

## WEBSITE

www.monsieurtshirt.com



Morning publishes innovative board games: from sourcing to international distribution passing by development, illustration and promotion of the games, we handle the entire value chain of our products. We also accompany small publishers who don't have sufficient resources to promote and commercialise their games, the "Studios".

## SECTOR

Retail

## **COMPANY EMPLOYEES**

13

## ESTABLISHED IN

France, United Kingdom, USA

## **DESIRED EXPANSION**

Brazil, Russia, China

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Toulouse

## WEBSITE

www.morning.us

## **MYFEELBACK**

∠UII

STÉPHANE CONTREPOIS

AURORE BEUGNIEZ

JULIEN HOURREGUE

CO-FOUNDERS









MYXYTY
2006
OLIVIER COURTADE
FOUNDER



MyFeelBack allows companies to create and send the right questionnaire to the right person at the right time. Data on behaviour, geolocalised and declarative, is injected into the companies' data bases in order to automate targeted responses from their customers.

## **SECTOR**

Big Data

## COMPANY EMPLOYEES

16

## **ESTABLISHED IN**

France

## DESIRED EXPANSION

USA

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Toulouse

## WEBSITE

www.myfeelback.com/fr

## MYXYTY.

MYXYTY, a French pioneer in the Internet of Things market, is today a major player in the smart home. MYXYTY offers innovative Plug & Play solutions combining several uses for the home: Security, Comfort, Multimedia, Lighting, Energy and Health. MYXYTY unveiled MyxyPod at CES 2016, the first multiroom with increasing smart home functionalities.

### SECTOR

IoT - Manufacturing

## **COMPANY EMPLOYEES**

11

## ESTABLISHED IN

France, United Arab Emirates

## **DESIRED EXPANSION**

North America, central and South America, China, Middle East

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Côte d'Azur

## WEBSITE

www.myxyty.com

## **NET ACHETEUR**

2012 FRÉDÉRIC BOURELLY FOUNDER





NEXENTURE
2009
MAXIME VIGNON
FOUNDER



We are a collaborative and digital platform dedicated to real estate buyers and properties hunters. Its aim is to simplify the purchasing process through an innovative customer experience, from the future owner or investors point of view. It is built upon the combination of the benefits from a digital platform (like Uber) and an essential human relationship, through a nationwide independent properties hunters network.

### 2FC101

Retail / AdTech

## COMPANY EMPLOYEES

10

## ESTABLISHED IN

France

## **DESIRED EXPANSION**

Belgium, United Arab Emirates, Switzerland, United Kingdom

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

## WEBSITE

www.net-acheteur.com

## nexenture

Nexenture is a start-up specializing in collaborative work for companies. Its raison d'être is to value the commitment of all employees to the service of the company, through simple, useful and used digital solutions. Valuing engagement is to highlight and distinguish the employees engaged. It is also transforming this commitment into value for the company.

Through its prestigious references (Sisley, Babolat, Panzani, Condat, Groupe Rocher, Eram Group, Crédit Agricole ...). In a few years, Nexenture has become a strategic partner of the ETIs in their digital transformation.

### SECTOR

EdTech - Entertainment

## COMPANY EMPLOYEES

15

## ESTABLISHED IN

France

## **DESIRED EXPANSION**

USA

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lyon French Tech

## WEBSITE

www.nexenture.fr

UBIZ
Obiz concept
2010
BRICE CHAMBARD
FOUNDER





PREDICSIS
2013
BERTRAND GRÈZES-BESSET
FOUNDER



The company positions itself as an innovative and socially responsible player which is developing relational ethical (ethique©) marketing solutions around basic values:

- The development of wellbeing by activity for the largest number;
- Economic support to players in sport, leisure and wellbeing;
- The desire to be engaged in society.

### SFCTOR

Adtech/Marketing

## **COMPANY EMPLOYEES**

19

## ESTABLISHED IN

France, Benelux

## **DESIRED EXPANSION**

Germany, Spain, Italy, Portugal, United Kingdom, Switzerland, USA

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lyon French Tech

## WEBSITE

www.obiz.fr



PredicSis is an editor of software which predicts customer behaviour using artificial intelligence by Big Data analysis.

### SECTOR

Adtech / Marketing / Big Data

## COMPANY EMPLOYEES

24

## ESTABLISHED IN

France, United Kingdom, USA

## DESIRED EXPANSION

United Kingdom, United States (bank and insurance), Europe (telecom)

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Brest+

## WEBSITE

www.predicsis.com

## **REALYTICS**

**GUILLAUME BELMAS GRÉGORY BITTAN SÉBASTIEN MONTEIL VINCENT NGUYEN-HUU CO-FOUNDERS** 











Realytics is a start-up that tracks offline advertising campaigns and allows you to measure the impact of TV and radio ad campaigns via their digital environment. With Realytics, the leading European tool for offline advertising analytics, you can calculate your ROI, optimize and scale your campaigns.

## SECTOR

AdTech

## **COMPANY EMPLOYEES**

34

## **ESTABLISHED IN**

France, Germany, United Kingdom, Australia

## DESIRED EXPANSION

USA. Asia

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

## WEBSITE

www.realytics.io/fr

## Save

The company's business is the repair of connected objects: smartphones, tablets, etc. and the sale of their accessories. The aim is to provide users with ready-to-go high tech equipment.

## **ESTABLISHED IN**

2013

**FOUNDER** 

**DAMIEN MORIN** 

France

## **DESIRED EXPANSION**

**SAVE MY** 

**SMARTPHONE** 

Germany, Spain, Danemark, Italy, Norway, Portugal, United Kingdom, Sweden, Switzerland, Etats-Unis, Canada, Brazil

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.save.co

SECLAB
2011
XAVIER FACELINA
PASCAL SITBON
BENOÎT BADRIGNANS
CO-FOUNDERS









SENSDIGITAL
2012
MAMADOU DIOUF
FOUNDER



SECLAB protects sensitive or critical applications against sophisticated cyberattacks (APT – Advanced Persistent Threats). The solutions are based on unique, patented, 100% reliable, unhackable solutions, certified by l'ANSSI (Agence nationale de la sécurité des systèmes d'information [national agency for safety of information systems). SECLAB makes possible exchanges between watertight zones by retaining strict data silos, and protecting against targeted USB attacks.

### SECTOR

Cybersecurity

## **COMPANY EMPLOYEES**

15

## **ESTABLISHED IN**

France, USA

## **DESIRED EXPANSION**

All over the world

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

## WEBSITE

www.seclab-solutions.com/en



SensDigital® supports companies and institutions in their digital transformation thanks to its 360 ° Phygital technology, adapted to any type of establishments (franchise networks, banks, malls, etc.). A real lever for performance, it combines physical and digital trough features, connected objects and data in order to connect consumers to their environment.

## **SECTOR**

Retail / Al

## COMPANY EMPLOYEES

30

## **ESTABLISHED IN**

France, Senegal

## **DESIRED EXPANSION**

Morocco, Dubai

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech Montpellier

## WEBSITE

www.sensdigital.fr

## **SHORT EDITION**

2011
ISABELLE PLEPLÉ
QUENTIN PLEPLÉ
CHRISTOPHE SIBIEUDE
SYLVIA TEMPESTA
CO-FOUNDERS















# SIMPLIFIA 2011 MAXIME NORY BAPTISTE DHAUSSY JEAN-BAPTISTE VERCRUYSSE CO-FOUNDERS

## shortédition

Short Edition is the community publisher for short literature. Short Edition puts online, circulates and publishes everything you can read in less than 20 minutes.

Short Edition also designed the Short Story Dispenser: a machine connected to our platform which prints, onto high-quality paper, stories of 1, 3 or 5 minutes' duration.

### SFCTOF

IoT - Manufacturing / EdTech - Entertainment

## **COMPANY EMPLOYEES**

16

## **ESTABLISHED IN**

France

## **DESIRED EXPANSION**

USA

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech in the Alps

## WEBSITE

short-edition.com

Simplifi has produced innovative highvalue services for funeral directors, enabling them to increase their revenues and profitability and to stand out from their competitors. The company currently runs 4 services: post-death administrative simplification, register of digital condolences, E-commerce funeral packages and generation of qualified leads.



## SECTOR

Services

## **COMPANY EMPLOYEES**

45

## **ESTABLISHED IN**

France, Belgium, Spain, Italy

## **DESIRED EXPANSION**

Germany, Netherlands, Portugal, United Kingdom

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lyon French Tech

## WEBSITE

www.simplifia.fr www.simplifiaforbusiness.com

SKILVIOO
2012
CHRISTOPHE ALLOIS
STÉPHANE THIVIN
CO-FOUNDERS















To enhance the accuracy of their look on individuals, Skilvioo enables firms, schools and employment operators to share the same referential of skills through a SaaS.

Rich, harmonized and dynamic, this referential is already considered by most as a universal language of skills. Thanks to Skilvioo, the different actors in the labor market will always fluidify more their interactions.

## SECTOR

EdTech - Entertainment

## COMPANY EMPLOYEES

22

## ESTABLISHED IN

France

## **DESIRED EXPANSION**

French speaking countries

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lyon French Tech

## WEBSITE

lemonway.fr



Smart Impulse develops non-intrusive solutions for measuring electricity consumption so that building managers can better understand and improve their electricity consumption. Smart Impulse offers a new generation electricity meter which can identify how much each type of appliance in a building consumes and monitor energy savings.

### SECTOR

CleanTech - Mobility

## **COMPANY EMPLOYEES**

25

## ESTABLISHED IN

France

## DESIRED EXPANSION

Europe

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.smart-impulse.com/fr

## SOCLOZ Close to me 2010 JÉRÉMIE HERSCOVIC FOUNDER







STORETAIL
2014
MATHIEU AZORIN
ELI ABOUCAYA
CO-FOUNDERS



SoCloz is a SaaS platform for digitalisation of retail outlets. The platform allows in-store generation of traffic (e-reservation, click & collect, making delivery appointments, etc.), ups the store's conversion rate (ending/extending ranges, payment by mobile, clienteling, etc.) and optimises working methods on the sales floor (Click & delivery). It is available on tills, tablet and mobile.

### SECTOR

Computer programming

## COMPANY EMPLOYEES

35

## ESTABLISHED IN

France, Spain, United Kingdom

## DESIRED EXPANSION

Germany, Russia

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.socloz.com



The Storetail SaaS platform supplies technology solutions for innovative commercial promotion on brands' E-commerce sites in order to recreate impulse buying, develop cross-sell and enrich the online shopping experience.

## SECTOR

E-commerce

## **COMPANY EMPLOYEES**

32

## **ESTABLISHED IN**

France, Spain, United Kingdom

## DESIRED EXPANSION

Germany, Italy, Brazil, USA, Canada

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.storetail.com

## TELECOM

**SÉBASTIEN DURE MATTHIEU MALLEDANT CO-FOUNDERS** 







## **UBI TRANSPORTS** 2012 **JEAN-PIERRE MEDIONI FOUNDER**



Innovative technology company, Telecom Sante is specialized in digital solutions for healthcare industry. Telecom Sante advises hospitals and clinics management teams on their digital tools evolution and how to improve patient services, ease internal process and optimize staff's daily tasks.

HealthTech

## **COMPANY EMPLOYEES**

45

## **ESTABLISHED IN**

France

## DESIRED EXPANSION

Europe, Middle East, Maghreb

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

La French Tech Rennes St Malo

## WEBSITE

www.telecomsante.fr



Ubi Transports is a 4-year old startup working in intelligent Transport Systems. As a developer and integrator of mobility software solutions, it offers e-ticketing and operations support systems organised around light and agile technologies, smartphones and cloud computing. Ubi Transports enables the public bus transport operation in real time to control, secure and optimise its transport networks digitally.

CleanTech - Mobility

## **COMPANY EMPLOYEES**

20

## **ESTABLISHED IN**

France, USA

## DESIRED EXPANSION

USA, Canada, Central America

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Lyon French Tech

## WEBSITE

www.ubitransports.com

## UNE PETITE MOUSSE

2013
JONATHAN BONZY
NICOLAS LAURIER
CO-FOUNDERS







UZ'IT
EVOILS
2011
XAVIER PINSE
FOUNDER



Une Petite Mousse is France #1 community of craft beer lover. Every month, we deliver at home a box with a selection of 6 craft beers from Europe. Our costumers actively take part in our community by rating the beers they taste and giving their opinion on the recipe of the next beers we will brew. We enable breweries to target the most relevant costumers according to the beers they sell.

### SECTOR

FoodTech

## COMPANY EMPLOYEES

18

## ESTABLISHED IN

France

## **DESIRED EXPANSION**

Belgium, United Kingdom, Spain

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech in the Alps

## WEBSITE

unepetitemousse.fr



Evollis markets global solutions to service rental business marketed "white label" to banks and major distributors. Their B to C rental services cover capital goods (smartphones, PCs, multimedia, cycles, etc.).

Evollis services are based on:

- A transaction platform for rentals;
- · Package design and management.

## **SECTOR**

Telecom

## **COMPANY EMPLOYEES**

25

## ESTABLISHED IN

France

## **DESIRED EXPANSION**

Germany, Spain, Italy, United Kingdom

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Bordeaux French Tech

## WEBSITE

www.evollis.com, www.uzit.eu

2013
LAURENT RITTER
ALEXANDRE YAZDI
CO-FOUNDERS











WIZBI
2010
BENJAMIN DUCOUSSO
EMERIC WASSON
ROMAIN GENTIL
CO-FOUNDERS

## Voodoo

Voodoo develops and edits games on mobile phones for a wide public.

## **SECTOR**

Videogames

## **COMPANY EMPLOYEES**

8

## ESTABLISHED IN

France

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.voodoo.io



WIZBII's mission is to promote youth employment and entrepreneurship around the world. To achieve our mission, we provide online services to students and young graduates through our website at the following address www.wizbii.com. These services allow them to meet, share ideas and projects, and to find a job.

### SECIU

EdTech - Entertainment / HR

## **COMPANY EMPLOYEES**

48

## **ESTABLISHED IN**

France

## **DESIRED EXPANSION**

France, United Kingdom, Spain, Italy, Germany

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

French Tech in the Alps

## WEBSITE

www.wizbii.com

## YESCAPA 2012 BENOÎT PANEL ADRIEN PINSON CO-FOUNDERS









YOOPIES
2012
BENJAMIN SUCHAR
JESSICA CYMERMAN
CO-FOUNDERS



Yescapa is a key player in the tourist industry. The platform popularises trips in motorhomes and specially adapted vans, using a simple and safe digital tool. Sharing these vehicles optimises their cost and facilitates access to touring holidays for all.

## SECTOR

E-Tourism

## COMPANY EMPLOYEES

18

## ESTABLISHED IN

France, Germany, Spain

## DESIRED EXPANSION

Benelux, Italy, Portugal, United Kingdom, Sweden, Switzerland

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Bordeaux French Tech

## WEBSITE

www.yescapa.com



With more then 600 000 caregivers in Europe, Yoopies aim is to help families to find quality caregivers safely and efficiently. The platform offers a comprehensive service, including online payment and automated administrative procedures. Yoopies leveraged the B2C model to build a B2B solution for companies to improve the work life balance of its employees and has more than 20 clients (Société Générale, Publicis, SNCF, Agnès B, etc.).

## SECTOR

HR / Services

## **COMPANY EMPLOYEES**

34

## **ESTABLISHED IN**

France, Spain, Italy, Switzerland, Belgium

## DESIRED EXPANSION

Germany, United Kingdom

## REVENUE BETWEEN €100K AND €3M

## FRENCH TECH METROPOLITAN AREA

Paris/ Île-de-France

## WEBSITE

yoopies.fr

AB TASTY
2009
REMI AUBERT
ALIX DE SAGAZAN
CO-FOUNDERS









ADYOULIKE
2011
JULIEN VERDIER
YOHAN ELMAALEM
CO-FOUNDERS



AB Tasty is an all-in-one CRO platform: it helps marketers optimize their websites and increase conversion rates through A/B testing, personalization and user engagement.

## SECTOR

Marketing technology

## **COMPANY EMPLOYEES**

115

## **ESTABLISHED IN**

France, UK, Germany, Spain, Australia, USA

## REVENUE BETWEEN €3M AND €10M

## FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

## WEBSITE

www.abtasty.com

AD YOU LIKE.

Adyoulike, European leader in native advertising, has launched Adyoulike Exchange, its programmatic native advertising service which is supported by the AppNexus technological platform. The Adyoulike Exchange solution gives access to some of the premium advertising inventory and to Adyoulike's native in-feed formats.

### SFCTOR

Adtech / Marketing

## **COMPANY EMPLOYEES**

60

## ESTABLISHED IN

France, Germany, Spain, Italy, United Kingdom, United Arab Emirates

## REVENUE BETWEEN €3M AND €10M

## FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

## WEBSITE

www.adyoulike.com

ADIKTEEV
2012
XAVIER MARIANI
ÉMILIEN EYCHENNE
FRÉDÉRIC LEROY
CO-FOUNDERS











ADUMIK
2012
NICOLAS SCHUELLER
JEAN-FRANÇOIS BERNARD
CO-FOUNDERS



Adikteev is the first digital one-stopshop marketing platform, driven by our machine learning technology, offering three main solutions: desktop qualified traffic generation, tailor-made branding mobile advertising experiences, mobile app user acquisition & re-engagement.

#### SECTOR

AdTech

COMPANY EMPLOYEES

80

**ESTABLISHED IN** 

France, USA, Germany

DESIRED EXPANSION

Europe, USA

REVENUE BETWEEN €3M AND €10M

FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

WEBSITE

www.adikteev.com



Adomik organizes publisher trading data from all monetization partners to simplify the operations of yield management and increase revenue.

#### SECTOR

AdTech

COMPANY EMPLOYEES

48

ESTABLISHED IN

France, USA

DESIRED EXPANSION

USA, Europe, Asia

REVENUE BETWEEN €3M AND €10M

FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

WEBSITE

www.adomik.com

## **AGRICONOMIE**

2014

PAOLIN PASCOT

CLÉMENT LE FOURNIS

DINH NGUYEN

CO-FOUNDERS









## CONTENTSQUARE 2008 JONATHAN CHERKI

#### Agriconomie.com

Agriconomie is the first and only marketplace entirely dedicated to agricultural supplies, allowing:

- farmers to buy everything they need for their daily tasks on fields directly online at a competitive price,
- physical suppliers to get online at zero cost, and immediately get benefit from our significance audience (over than 100K per month) to improve number of orders and revenues.

Our platform is the perfect one-stop shop where farmers can buy fertilizers, seeds, spare parts, chemicals, breeding and so on.

#### SECTOR

Retail / FoodTech

#### **COMPANY EMPLOYEES**

62

#### ESTABLISHED IN

France

#### DESIRED EXPANSION

Belgium, United Kingdom, Spain apizz

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

#### WEBSITE

www.agriconomie.com



ContentSquare is a user experience analytics and optimization platform that helps businesses understand how and why users are interacting with their app, mobile and web sites. We compute billions of touch and mouse movements and transform this knowledge into profitable actions that increase engagement, reduce operational costs and maximize conversion rates.

#### SECTOR

Retail / AdTech

#### **COMPANY EMPLOYEES**

201

#### **ESTABLISHED IN**

**FOUNDER** 

France, United Kingdom, USA

#### *NESIREN EXPANSION*

Germany, Northern Europe, Benelux

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

#### WEBSITE

www.contentsquare.com

## DELAIRTECH

2011

MICHAEL DE LAGARDE BASTIEN MANCINI CO-FOUNDERS





EVANEOS
2009
ERIC LA BONNARDIÈRE
YVAN WIBAUX
CO-FOUNDERS



Headquartered in France and South Pasedana, California, Delair-Tech is a global leader in commercial drone solutions, enabling leading industries to process aerial imagery into actionable business intelligence. Specialized in drone manufacturing and aerial data processing, Delair-Tech offers end-to-end UAV solutions. including hardware, software and services. Core industry markets include Geospatial, Agriculture, Transportation, Power&Utilities, Oil&Gaz, Security&Defense and Emergency. Delair-Tech is represented in more than 80 countries with 150 resellers worldwide.

#### SECTOR

IoT - Manufacturing / Retail

#### COMPANY EMPLOYEES

99

#### ESTABLISHED IN

France, USA, Belgium, Singapore

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Toulouse French Tech

#### WFRSIT

delair-tech.com



Evaneos.com is a platform where a trip can be imagined, prepared, lived and shared, all on a single site. It makes direct contact with selected local agencies everywhere in the world in order to create 100% personalised services.

#### SECTOR

Tourism

#### **COMPANY EMPLOYEES**

53

#### **ESTABLISHED IN**

France et Spain

#### DESIRED EXPANSION

Spain, United Kingdom, Northern European countries, Benelux, Austria, Switzerland

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris /Ile de France

#### WEBSITE

www.evaneos.com

## FRAUDBUSTER

2010 **JÉRÉMY VINANT** FOUNDER







2006
CYRIL DELBECQ
YVES DELNATTE
CO-FOUNDERS



FraudBuster offers a fraud detection solution relying on the real-time analysis of the subscribers' behaviour. This "big data" software, designed internally, is initially offered as a free trial, leading to a commercial agreement, with SLA, made possible as FraudBuster operates the service end-to-end. More than 80 operators in Africa, Middle-East and Asia have conducted campaigns against fraud after validating the efficiency of the FraudBuster service.

#### SECTOR

Security - Privacy

#### COMPANY EMPLOYEES

34

#### ESTABLISHED IN

France

#### **DESIRED EXPANSION**

Asia, Latin America, Middle East

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.fraudbuster.mobi



At the heart of digital transformation and disruptive service innovation, INEAT Group supports clients in the design and implementation of digital solutions (E-commerce, mobile, web, CMS, IoT, etc.).

That truly sets us at INEAT Group apart is our dual-value approach: technology and marketing expertise combine to deliver an exceptional customer experience.

#### SECTOR

Retail / AdTech

#### **COMPANY EMPLOYEES**

140

#### ESTABLISHED IN

France, Belgium, United Kingdom

#### DESIRED EXPANSION

Canada, USA (2017), China, Dubai (2018), Belo Horizonte, Brazil (2019)

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Lille's French Tech

#### WEBSITE

www.ineat-group.com

2012

DAVID HOUSSEMAND
FOUNDER







JECHANGE.FR 2006 GAËL DUVAL PHILIPPE GOOLD CO-FOUNDERS



Inventy, an innovative technology company, helps large companies make their SAP® solutions fast, safe and cost-effective. Inventy has designed the first Big Data platform for continuous improvement of SAP® solutions: PERFORMER FOR SAP®. By combining predictive analytics and support in decision-making, PERFORMER FOR SAP® factually proves the use and added value of SAP® solutions and allows companies to measure and plan the best improvement scenarios. Thanks to its expertise and its capacity to innovate, Inventy achieved 2000% growth in 5 years.

#### SECTOR

Security - Privacy

#### **COMPANY EMPLOYEES**

130

#### **ESTABLISHED IN**

France, Montreal (Canada), United Kingdom, Switzerland, New-York (USA)

#### DESIRED EXPANSION

Dubai, Toronto (Canada), Atlanta (USA)

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WEBSITE

www.inventy.com/fr



On gagne toujours à comparer

JeChange.fr is the leading independent and free service dedicated to cutting the regular bills of private individuals and professionals alike. N°1 in energy and in telecoms, JeChange. fr is also a leading player in insurance brokerage and in addition offers online banking and credit services. JeChange.fr is there for consumers, handling all formalities on their behalf.

#### SECTOR

ΙT

#### **COMPANY EMPLOYEES**

34 (2015)

#### **ESTABLISHED IN**

France, Belgium

#### **DESIRED EXPANSION**

Belgium, Spain

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Bordeaux French Tech

#### WEBSITE

www.jechange.fr

#### LINKFLUENCE 2006 HERVÉ SIMONIN

**FOUNDER** 







MATOOMA
2012
FRÉDÉRIC SALLES
JOHN ALDON
CO-FOUNDERS



Linkfluence, startup leader in Social Media Intelligence, offers unique monitoring, analysis and social media activations solutions. Using its Radarly software suite and its associated services, Linkfluence captures and analyses more than 150 million publications per day to help brands to take better decisions.

#### SECTOR

Marketing/Big data

#### COMPANY EMPLOYEES

180

#### **ESTABLISHED IN**

France, Germany, United Kingdom, Singapore, China

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.link uence.com



Founded in 2012, Matooma is a Machine to Machine company that provides a universal SIM cards connectivity solution and a management platform: M2MManager. The company connects more than 200 000 devices all around the world. Thanks to a full range of dedicated and centralized services, Matooma simplifies deployments and speeds productivity of every IoT projects.

#### SECTOR

IoT - Manufacturing

#### **COMPANY EMPLOYEES**

35

#### **ESTABLISHED IN**

Spain, USA, France

#### **DESIRED EXPANSION**

Europe

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

#### WEBSITE

www.matooma.com

## **MEDINCELL**

2003 CHRISTOPHE DOUAT FOUNDER







MIRAKL
2011
PHILIPPE CORROT
ADRIEN NUSSENBAUM
CO-FOUNDERS



In order to service this truly global market, MedinCell is dedicated to delivering revolutionary medical treatments technologies to the global community, regardless of local economic conditions. We are empowering our partners to develop the next generation of best in class medicines that combine low manufacturing cost, potent ecological and compliance-related benefits.

#### SECTOR

BioTech / Medtech

#### COMPANY EMPLOYEES

90

#### ESTABLISHED IN

France, USA

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

#### WEBSITE

www.medincell.com

### **O** MIRAKL

Mirakl is the leader in marketplace software solutions. Mirakl provides a platform distributed in SaaS form, which is complete and flexible at a functional and technical level and which allows distributors, online retailers and media operators to create their own marketplace.

#### SECTOR

SaaS

#### **COMPANY EMPLOYEES**

88

#### ESTABLISHED IN

France, Germany, United Kingdom, USA

#### **DESIRED EXPANSION**

Finland, Sweden, Brazil

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.mirakl.fr

## **MULTIPOSTING**

**GAUTIER MACHELON** STÉPHANE LE VIET **CO-FOUNDERS** 







S4M 2011 **CHRISTOPHE COLLET FOUNDER** 

#### MULTIPOSTING 📑



Multiposting is the European leader for innovative solutions dedicated to e-recruitment. Since 2008, the company has developed its products in three different areas: circulating job offers on a range of channels, finding the best profile from amongst several online data bases and helping the decision on the basis of analysing employment data. In 2015, Multiposting joined SAP.

#### SECTOR

SaaS

#### **COMPANY EMPLOYEES**

80

#### **ESTABLISHED IN**

France, Belgium, Poland

#### DESIRED EXPANSION

Germany, Asia, USA

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.multiposting.fr

## S4M

S4M is a creator of technologies which transform advertising on mobile phones to provide truly personalised content for the user. S4M is based on a technological platform, specially designed for mobiles, offering media agencies and advertisers respect for the user and perfect visibility on the efficacy of their advertising campaigns.

Adtech / Marketing

#### **COMPANY EMPLOYEES**

50

#### **ESTABLISHED IN**

Germany, United Kingdom, Brazil, USA, Singapore, South-East Asia

#### DESIRED EXPANSION

Italy, Mexique, China

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.s4m.io

TABMO
2013
HAKIM METMER
RENAUD BIET
CO-FOUNDERS











TAGEOS
2007
MATTHIEU PICON
LAURENT DELABY
NICOLAS JACQUEMIN
CO-FOUNDERS

## TABMO CREATIVE MOBILE DSP \*

TabMo is an adtech company running Hawk platform. Our product has been built to be the only Creative Mobile DSP. A unique marriage between Programmatic and Creativity.

#### SECTOR

EdTech - Entertainment / AdTech

#### COMPANY EMPLOYEES

75

#### **ESTABLISHED IN**

Paris, United Kingdom, USA, Germany

#### **DESIRED EXPANSION**

Spain, Italy, Northern Europe, Asia

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

French Tech Montpellier

#### WEBSITE

http://hawk-platform.io



TAGEOS

Tageos designs, manufactures, and sells globally patented 100% paper-based passive UHF RFID labels for item-level tagging.

#### SECTOR

IoT - Manufacturing / Retail

#### **COMPANY EMPLOYEES**

25

#### **ESTABLISHED IN**

France, USA

#### **DESIRED EXPANSION**

Asia, USA

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

#### WEBSITE

www.tageos.com/

## WEB GEO SERVICES

2009 MATHIAS FLITI JEAN-THOMAS ROUZIN CO-FOUNDERS









WIPPLE
2010
SÉBASTIEN MARI
MATTHIEU GIORGINI
CO-FOUNDERS



Web Geo Services specialise in helping businesses across different industries such as Retail, eCommerce, Travel and Hospitality to design and implement successful strategies leveraging location.

Web Geo Services has built "Woosmap" the local search engine as a Service for Retail and E-commerce Businesses. We help retailers to leverage their Google Maps as a powerful tool to engage with their customers and to drive conversion.

#### SECTOR

FinTech / Retail / Tourism

#### COMPANY EMPLOYEES

28

#### ESTABLISHED IN

France, United Kingdom, Netherlands, Italy, USA

#### DESIRED EXPANSION

Indonesia, India, Germany, Spain

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

French Tech Montpellier

#### WEBSITE

www.webgeoservices.com

## (Vipple

Wipple Group (Wipple + Kickle) creates collaborative spaces that help you to create, manage and sell more effectively. We combine the best technologies and software that fit our customers and manage their whole projects from the beginning, to its completion and beyond.

Wipple is a value-added distributor: Wipple advises and distributes digital collaborative equipment. Kickle is a software editor: Kickle designs a collaborative videoconferencing product. Wonder what the best part is? Glad you asked, we are super cool!

#### SECTOR

EdTech - Entertainment / HR

#### COMPANY EMPLOYEES

23

#### **ESTABLISHED IN**

France, Singapore, Indonesia, Australia

#### **DESIRED EXPANSION**

United Kingdom, USA

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Lille's French Tech

#### WEBSITES

www.wipple.fr www.kickle.com

## YOUNITED CREDIT

2009
CHARLES EGLY
THOMAS BEYLOT
GEOFFROY GUIGOU
CO-FOUNDERS









AWOX
2003
ERIC LAVIGNE
ALAIN MOLINIÉ
CO-FOUNDERS



Younited Credit is the first online lending platform in Continental Europe. Regulated as a Credit Institution, the company operates in 5 European countries (France, Spain, Italy, Germany, Austria). With a staff of 170, Younited Credit has originated half a Billion Euros in loans since its commercial launch in early 2012. Younited Credit has raised € 63 million in equity.

#### SECTOR

FinTech

#### COMPANY EMPLOYEES

170

#### **ESTABLISHED IN**

France, Italy, Spain

#### **DESIRED EXPANSION**

All European countries

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

#### WEBSITE

www.younited-credit.fr



AwoX is a smart home leader, providing both audio and lighting products, either white label or under, respectively, Cabasse brand and AwoX brand.

#### SFCTOR

IoT / Manufacturing

#### **COMPANY EMPLOYEES**

78

#### **ESTABLISHED IN**

France, USA, Singapore, Taiwan

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

#### WEBSITE

www.awox.com

## BRICO PRIVÉ

2012

MARC LEVERGER

JULIEN BOUE

CO-FOUNDERS







COPPERNIC 2008 Jacky Lecuivre FOUNDER



Bricoprive is the first Private Sale website dedicated to DIY, Garden and Home equipment that offers brand name products with discounts up to 80%.

#### ECTOR

Retail

#### **COMPANY EMPLOYEES**

127

#### **ESTABLISHED IN**

France, Spain, Italy

#### **DESIRED EXPANSION**

United Kingdom, Germany, Poland, Portugal, Belgium

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Toulouse French Tech

#### WEBSITE

www.bricoprive.com



Coppernic's line is the design, development, certification, manufacture, support and maintenance of made to measure mobile communicating IT terminals which the company tailors to meet the specific business requirements of each of its clients who are mobile operators/teleworkers in the field.

#### SECTOR

Electronics

#### **COMPANY EMPLOYEES**

38

#### ESTABLISHED IN

France

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WEBSITE

www.coppernic.fr

EDEVICE 2000 STÉPHANE SCHINAZI MARC BERREBI CO-FOUNDERS







JAGUAR NETWORK 2001 KEVIN POLIZZI FOUNDER



eDevice is the world's only company offering players in the market for medical equipment the whole technology chain (of products and services) which enables patient follow-up remotely.

#### **SECTOR**

HealthTech

#### COMPANY EMPLOYEES

25

#### ESTABLISHED IN

France

#### DESIRED EXPANSION

USA, China

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

French Tech Bordeaux

#### WEBSITE

www.edevice.com



Jaguar Network makes available to its clients, from VSBs to major account holders, including public contracts, its expertise in hosting, cloud, network, business telephony and managed services. The company has agencies in Paris, Sophia, Geneva and Annecy.

#### SECTOR

Big Data / Telecom

#### **COMPANY EMPLOYEES**

92

#### ESTABLISHED IN

France, Switzerland

#### DESIRED EXPANSION

Europe, USA

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WEBSITE

www.jaguar-network.com

# TARGET 2006 FRÉDÉRIC MUSSO STÉPHANE FAUGERAS CO-FOUNDERS







MEDIAVEILLE 1999 OLIVIER MÉRIL FOUNDER



Mtarget provides its customers (big accounts & SMBs) with multichannel mobile tools.

#### SECTOR

Retail / AdTech

#### COMPANY EMPLOYEES

42

#### **ESTABLISHED IN**

France, Spain, Morocco, Congo, Senegal, Ivory Coast, Vietnam, Cameroon, Rwanda, Bulgaria, Benin, Mali, Niger, Burkina Faso

#### **DESIRED EXPANSION**

Italy

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

French Tech Toulouse

#### WEBSITE

www.mtarget.fr

#### MEDIAVEILLE

ambition & stratégie digitale

Mediaveille, consulting agency which specialises in digital strategy, is a leading actor of the Internet in France. The agency supports its clients to better take advantage of the potential brought by Internet (web + mobile) in order to develop their business. The agency, certified Google Partner Premier, employs a team of 100 experts dedicated to 8 fields of digital communication: Digital Strategy, SEO, Online Marketing, Web Ergonomics/ Web Design, Competitive & Business Intelligence, Data & Web Analytics, Social Media and Training.

#### SECTOR

AdTech

#### **COMPANY EMPLOYEES**

100

#### ESTABLISHED IN

France

#### **DESIRED EXPANSION**

UK, Belgium, Switzerland, Portugal, Italy, Spain, Morocco, Tunisia, Algeria, Canada

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

French Tech Rennes St Malo

#### WEBSITE

www.mediaveille.com

### MENLOOK Meninvest 2010 MARC MENASÉ

**FOUNDER** 





MOZOO 2010 JULES MINVIELLE FOUNDER

#### menlook.com

Launched in 2010, Menlook Group is the leading European market place for men's fashion and life style, bringing together 700 partner brands. With more than 4 millions unique visitors per month, Menlook is bringing in a new vision of men's fashion, combining a wide selection of ready-to-wear, shoes and accessories with an editorial content dedicated to the masculine life style.

#### SECTOR

E-commerce/ Retail

#### FSTARLISHED IN

France, Germany, Spain, United Kingdom

#### DESIRED EXPANSION

USA, China

#### PASS FRENCH TECH STAGE 3

(Revenue between €10M and €50M)

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.menlook.com

mo zoo-

Mozoo is the first premium rich media and video ad-exchange on mobile in the world. Since 2010, the Paris born company has specialised in the creation of engaging mobile ads that respect user experience. Mozoo's integrated global creative studio designs and produces rich media formats and innovative videos perfectly suited to smartphone navigation.

#### SECTOR

AdTech

#### **COMPANY EMPLOYEES**

110

#### **ESTABLISHED IN**

France, United Kingdom, USA

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.mozoo.com

# PRIVATE SPORT SHOP

GUILLAUME BERTEL
BENOÎT DURAND
CO-FOUNDERS









SPLIO
2011
RAPHAËL JORE
LOUIS ROUXEL
CO-FOUNDERS

#### PRIVATE SPORT SHOP

Privatesportshop specialises in flash sales of sporting goods. The company negotiates exclusive deals with sports brands and offers them to its members over a 7-day period.

#### 2FC I OH

Sports / Retail

#### **COMPANY EMPLOYEES**

145

#### ESTABLISHED IN

France, Spain, Italy

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

#### WEBSITE

www.privatesportshop.fr

### SPLIO

Splio develops a comprehensive marketing cloud software platform dedicated to the needs of retailers that combine E-commerce and physical store sales. Our Retail Marketing Cloud enables orchestration of cross-channel marketing campaigns centered on a unified on and offline consumer's view. With the integrated Loyalty capabilities, retailers manage their full loyalty program alongside their broader one-to-one marketing initiatives. The platform integrates Distributed Marketing capabilities that let store teams run their own marketing campaigns. The Clienteling tablet app, which puts actionable 360 degree customer insight in the hands of store personnel.

#### SECTOR

Retail

#### **COMPANY EMPLOYEES**

160

#### ESTABLISHED IN

France, Brazil, Spain, Italy, China, Poland

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Paris / Île-de-France

#### WEBSITE

www.splio.com/fr

TRADELAB
2011
YOHANN DUPASQUIER
CHARLES GROS
CO-FOUNDERS







Tradelab is a major player in advertising software (real time purchase of advertising space), recognized for its technology basis, its innovation-friendly culture and its young dynamic team. In just 4 years, the company counts 65 experts working entirely on Big Data and its application, more than 200 active clients from all sectors and has won 23 awards.

#### SECTOR

Adtech / Marketing

#### **COMPANY EMPLOYEES**

55

#### **ESTABLISHED IN**

France, Germany, Spain, Italy, Turkey

#### DESIRED EXPANSION

United Kingdom, USA, Brazil

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.tradelab.com



STAGE 1 | P. 108 – 115 STAGE 2 | P. 116 – 117 STAGE 3 | P. 118

STAGE 1

Revenue between €100k and €3M

STAGE 2

Revenue between €3M and €10M

STAGE 3

Revenue between €10M and €50M

AR-LYNX
2013
DIDIER RAFFENOUX
PHILIPPE SAENZ
CO-FOUNDERS







ALERTGASOIL
Avenir développement
durable
2009
ÉRIC ELKAÏM
FOUNDER



Air-Lynx develops and markets 4G LTE private networks including natively all secure communication services for professional use.

#### SECTOR

Télécom

#### **COMPANY EMPLOYEES**

15

#### **ESTABLISHED IN**

France

#### DESIRED EXPANSION

USA, Oceania, Asia

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.air-lynx.com

## alertgasoil®

AlertGasoil® designs, manufactures and markets a CleanTech technology, in the Big Data domain, intended for the transport sector. The company brings a pragmatic approach to sustainable development thanks to measuring consumption in real time and the resulting financial and green savings.

#### SECTOR

Big Data

#### **COMPANY EMPLOYEES**

40

#### ESTABLISHED IN

France

#### DESIRED EXPANSION

Northern Europe, Spain, Portugal, USA

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WEBSITE

www.alertgasoil.com

CALLABS

2013

JEAN-FRANÇOIS MORIZUR
GUILLAUME LABROILLE
NICOLAS TREPS
CO-FOUNDERS

















The leading optical technology to increase the capacity of optical fibers. Shaping the light to shape the future of optical communications.

#### SFCTOR

IoT / Manufacturing

#### COMPANY EMPLOYEES

24

#### ESTABLISHED IN

France

#### DESIRED EXPANSION

USA

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

French Tech Rennes-St Malo

#### WEBSITE

www.cailabs.com



Enogia designs, manufactures and distributes Organic Rankine Cycle modules to generate electricity from low-temperature heat sources, whether biogas, solar, geothermal, biomass, or indeed industrial waste heat

#### SECTOR

Specialized, scientific and technical activities

#### **COMPANY EMPLOYEES**

20

#### **ESTABLISHED IN**

France, Germany

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WEBSITE

www.enogia.com

## **HORSE PILOT**

2010 SIMON DEWAVRIN AURÉLIEN GUILLON GUILLAUME JANIN CO-FOUNDERS









## IMEON ENERGY 2013 CHRISTOPHE GOASGUEN FOUNDER

HORSE # PILOT

Develop, produce and distribute technical clothing for riders.

Brand promise: Horse Pilot is the ultimate riding experience in all conditions, all the time.

#### SECTOR

Retail / Sports

#### COMPANY EMPLOYEES

13

#### ESTABLISHED IN

France

#### DESIRED EXPANSION

USA, Germany

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

Lille's French Tech

#### WEBSITE

www.horsepilot.com



IMEON ENERGY develops intelligent inverters dedicated to photovoltaic installations in self-consumption. It allows simultaneous use of several sources of energy (photovoltaic / battery / public network) to mitigate the fluctuation of solar production and ensure a constant supply of energy to the equipped site. IMEON now integrates true embedded intelligence. IMEON thus become the nerve center of a photovoltaic installation.

#### SECTOR

CleanTech - Mobility

#### **COMPANY EMPLOYEES**

10

#### ESTABLISHED IN

France

#### *NESIREN EXPANSION*

Europe (Germany, United Kingdom), Australia, Africa (South Africa, Maghreb)

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

French Tech Brest+

#### WEBSITE

www.imeon-energy.com

## LUDILABEL 2011

**FOUNDER** 

SANDRINE JULLIEN-ROUQUIÉ







INDUSTRIE
2011
CYRIL CASTELLO
CHARBEL MAKHLOUF
CO-FOUNDERS

MAYAMAX



Ludilabel is an online shop selling personalized name labels to tag clothes and items of children and elderlies to help supervisory staff identify their belongings.

#### SECTOR

Retail

#### COMPANY EMPLOYEES

14

#### ESTABLISHED IN

France, Italy

#### DESIRED EXPANSION

Portugal, Spain, Germany, East-countries, Scandinavia

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

French Tech Toulouse

#### WEBSITE

www.ludilabel.fr



Mayamax Industrie designs and manufactures chargers for mobile phones using an automated line. Its strategic ambition is to become the leading manufacturer of aftermarket mobile chargers outside Asia capable of producing:

- under the label Origine France Garantie:
- impeccable quality;
- costs equivalent to those in Asia.

#### SECTOR

Phone chargers

#### **COMPANY EMPLOYEES**

25

#### **ESTABLISHED IN**

France

#### **DESIRED EXPANSION**

Germany, Spain, Israel

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WEBSITE

www.mayamax-industrie.fr

## OPTIMUM Tracker

2009
MADYAN DE WELLE
YACIN DE WELLE
CO-FOUNDERS











# SBG SYSTEMS 2007 THIBAULT BONNEVIE ALEXIS GUINAMARD RAPHAEL SIRYANI

**CO-FOUNDERS** 



Optimum Tracker designs, develops, markets and builds solar trackers. supports for innovative solar panels, programmed to follow the course of the sun. They increase the performance of ground-based solar power generation, thus making solar energy more competitive.

#### SECTOR

Engineering.

#### **COMPANY EMPLOYEES**

33

#### **ESTABLISHED IN**

France, South Africa, Chile, Mexico, Turkey, United States.

#### DESIRED EXPANSION

North America, Brazil, Argentina, Mexico, South Africa, Middle East, North Africa

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WEBSITE

www.optimum-tracker.com

SBG Systems offers a complete line of high performance and miniature Attitude and Heading Reference Systems (AHRS), Motion Reference Unit (MRU), Inertial Navigation Systems (INS) with embedded GNSS receiver (INS/GNSS).

#### SECTOR

IoT - Manufacturing / CleanTech - Mobility

#### **COMPANY EMPLOYEES**

31

#### **FSTABLISHED IN**

France, USA

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.sbg-systems.com

## OUTREMER YACHTING

XAVIER DESMAREST STEPHAN CONSTANCE CO-FOUNDER







The company specialises in the design, construction and sale of long-distance cruising catamarans. It has produced more than 300 of which about 70% are exported.

#### SECTOR

CleanTech - Mobility

#### **COMPANY EMPLOYEES**

98

#### **ESTABLISHED IN**

France, Germany, Australia, USA, Peru, Turkey

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

#### WEBSITE

www.catamaran-outremer.com



### OSE Immunotherapeutics 2012

DOMINIQUE COSTANTINI
MARYVONNE HIANCE
CO-FOUNDERS







## QUANTUM GENOMICS

2005 LIONEL SEGARD FOUNDER



OSE Immunotherapeutics is a biotechnology company dedicated to the development of innovative immunotherapies acting on effector and suppressor cells to stimulate or inhibit the immune response and to restore immune disorders in immuno-oncology, autoimmune diseases and transplantation.

#### **SECTOR**

HealthTech

#### COMPANY EMPLOYEES

20

#### ESTABLISHED IN

France

#### DESIRED EXPANSION

Europe, USA

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

http://ose-immuno.com



Quantum Genomics is a biopharmaceutical company with the mission of developing new therapies for unmet medical needs in the field of cardiovascular diseases, especially high blood pressure and heart failure

#### SECTOR

HealthTech

#### **COMPANY EMPLOYEES**

13

#### ESTABLISHED IN

France, USA

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.quantum-genomics.com

SENSORION
2009
NAWAL OUZREN
FOUNDER





Sensorion is a biopharmaceutical company committed to finding targeted and innovative treatments for inner ear disease. Our most advance clinical asset is in Phase 2.

#### SECTOR

HealthTech

#### **COMPANY EMPLOYEES**

20

#### **ESTABLISHED IN**

France, USA

#### DESIRED EXPANSION

Japan

#### FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

#### WEBSITE

www.sensorion-pharma.com



STAGE 1 | P. 129 – 129

STAGE 2 | P. 130 – 132

STAGE 3 | P. 133 – 135

STAGE 1

Revenue between €100k and €3M

STAGE 2

Revenue between €3M and €10M

STAGE 3

Revenue between €10M and €50M

EOVE
2014
FABIEN COTTEAUX
FOUNDER





RYTHM
2014
HUGO MERCIER
QUENTIN SOULET DE BRUGIÈRE
CO-FOUNDERS



EOVE is an innovative company specialized in design and manufacturing of homecare pulmonary ventilators for critical patient.

EOVE own today the smallest and the lightest pulmonary ventilator, which increase significantly patient mobility. This device is also connected and allows getting full patient real time observance from everywhere.

#### SECTOR

HealthTech

**COMPANY EMPLOYEES** 

27

#### **ESTABLISHED IN**

France

#### DESIRED EXPANSION

USA

REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

French Tech Bordeaux

#### WEBSITE

www.eove.fr



BY RYTHM

Dreem is the only active sleep solution that merges the latest and greatest in neuroscience research and advanced technology.

#### SECTOR

HealthTech / IoT - Manufacturing

#### **COMPANY EMPLOYEES**

65

#### **ESTABLISHED IN**

France, USA

#### DESIRED EXPANSION

UK, Germany

#### REVENUE BETWEEN €100K AND €3M

#### FRENCH TECH METROPOLITAN AREA

Paris /Île-de-France

#### WEBSITE

www.dreem.com

HALIO DX **VINCENT FERT CORINNE DANAN** STÉPHANE DEBONO **JEROME GALON FABIENNE HERMITTE CO-FOUNDERS** 















**12A** 1998 **CHRISTIAN CUREL DOMINIQUE CUREL JEAN-PHILIPPE DUVERGÉ CO-FOUNDERS** 

HalioDx is a immuno-oncology diagnostic company providing oncologists with first-in-class Immune-based diagnostic products and services to guide cancer care.

Immunoscore Colon, pioneered by Jérôme Galon, is positioned as diagnostic standard for prognostic and tomorrow predictive information, and is commercialized worldwide.

With 100+ employees, compliant facilities to develop and manufacture Dx & CDx Diagnostic products, HalioDX works with Pharma companies to demonstrate clinical utility of its assays in various cancer indications.



HealthTech

**COMPANY EMPLOYEES** 

111

**ESTABLISHED IN** 

France

DESIRED EXPANSION

USA

REVENUE BETWEEN €3M AND €10M

FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

WEBSITE

www.haliodx.com



i2A is a microbiology diagnostics company which creates, manufactures and markets solutions for clinical and industrial microbiology laboratories and infection control services. i2A specialises particularly in the antibiogram (in vitro tests on antibiotics to fight bacteria which cause infectious diseases).

SECTOR

HealthTech

**COMPANY EMPLOYEES** 

104

**ESTABLISHED IN** 

France, USA, Canada

*NESIRED EXPANSION* 

Europe, North America, Asia

REVENUE BETWEEN €3M AND €10M

FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

WEBSITE

www.i2a.info

## MEDIAN TECHNOLOGIES

FREDRIK BRAG ARNAUD BUTZBACH CO-FOUNDERS







## BIOTECH Dental

2013
PHILIPPE VERAN
FOUNDER



Median Technologies provides innovative imaging solutions and services for the analysis and management of medical images. Median enables the diagnostic and follow up of diseases in clinical trials and patient care. Through its iBiopsy® imaging platform, Median leverages the power of Imaging Phenomics to provide insights into novel therapies and treatment strategies for patients.

#### SECTOR

HealthTech

#### COMPANY EMPLOYEES

120

#### ESTABLISHED IN

France, USA

#### DESIRED EXPANSION

China, Japan

#### REVENUE BETWEEN €3M AND €10M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WEBSITE

www.mediantechnologies.com



Biotech Dental operates as a wholesaler of surgical and medical instruments and apparatus for dental surgeons..

#### SECTOR

HealthTech

#### **COMPANY EMPLOYEES**

350

#### **ESTABLISHED IN**

France, Morocco, Portugal, Spain, Germany, Belgium, Thailand, Taiwan

#### DESIRED EXPANSION

Vietnam

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Aix-Marseille French Tech

#### WFRSITF

www.biotech-dental.com

## DEDIENNE SANTÉ

1986
LUDOVIC TOLEDO
FOUNDER





VISIOMED 2009 ERIC SEBBAN FOUNDER

### DEDIENNE SANTÉ

Design and manufacture of implantable medical devices dedicated to orthopedic surgery.

#### **SECTOR**

HealthTech

#### **COMPANY EMPLOYEES**

90

#### ESTABLISHED IN

France

#### DESIRED EXPANSION

Australia, Canada, Japan

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Montpellier French Tech

#### WEBSITE

www.dedienne-sante.com

#### Visiomed Strong SA

Visiomed Group is a company specialized in research, development and commercialization of digital health and telemedicine solutions intended for general audience and health-care professionals. Under the brand BewellConnect with a wide range of connected medical devices associated with a unique, secure and easy-to-use service platform.

#### SECTOR

HealthTech

#### **COMPANY EMPLOYEES**

115

#### ESTABLISHED IN

France, USA, Brazil

#### DESIRED EXPANSION

Belgium, Germany, Italy, Spain, Canada, Mexico, Eastern Europe

#### REVENUE BETWEEN €10M AND €50M

#### FRENCH TECH METROPOLITAN AREA

Paris/Île-de-France

#### WEBSITES

www.visiomed-lab.com www.bewell-connect.com